

About the job

Do you LOVE sales? Are you ENERGIZED to meet with customers? Do you like the CHALLENGE to sell industrial products and services in a manufacturing setting??

We have an opening at CSI (Compressor Science Inc) for a Territory Sales Executive!

Join a fast paced, wickedly fun group of individuals, who STRIVE TO MAKE WORK AWESOME!

As the leading distributor of Gardner-Denver compressed air products and service in the Greater Toronto area, we are seeking the right individual to join our successful established team!

We are looking for a "Technical" Sales Executive, to cover the area with great potential for business. As the premier Gardner-Denver distributor in the GTA for over 11 years, we have established ourselves within territory, by providing excellent sales and service to our many customers. We also sell and service many other types of compressors as well.

The position reports directly to the company Owner (who is a phenomenal man!). The successful candidate will have the responsibility to maximize sales of all available compressed air products and services to new customers through continued sale prospecting activities focused towards the assigned large territory. Goals shall be to ensure that related sales targets are met in terms of unit sales and revenue generation, while increasing our market share in the assigned territory through an efficient sales process and increased market coverage. Extensive training available for the right individual, and we will work to make you very successful. Competitive wages plus commission, car allowance, laptop, phone, 407ETR and benefits available.

Please send resumes in to us!

Job Types: Full-time, Permanent

Salary: From \$50,000.00 per year

Benefits:

Company events

Dental care

Disability insurance

Employee assistance program

Extended health care

Life insurance

Vision care